

# MVStart

Supporting national and foreign startups



MACEDO VITORINO & ASSOCIADOS  
Sociedade de Advogados, RL

# Who we are

Macedo Vitorino & Associados was established in 1996, focusing its activity on advising domestic and foreign clients in specific activity sectors, including banking, telecommunications, energy and infrastructures.

We have strong relationships with many of the leading international firms in Europe and in the United States, which enable us to handle cross-border transactions effectively.

Macedo Vitorino & Associados advises clients in:

- Banking, derivatives, securities and securitisations
- Corporate, commercial law and foreign investment
- Construction and real estate
- Employment
- Litigation and Arbitration
- Mergers and acquisitions
- Project finance, including energy, transport, infrastructures and public/private partnerships
- Tax matters
- Technology, media and telecommunications, including trademarks, patents, know-how, software licensing and other intellectual property matters

We are mentioned by The European Legal 500 in eleven of eighteen practice areas, including Banking and Finance, Capital Markets, Project Finance, Corporate and M&A, Tax, Telecoms and Litigation.

Our firm is also mentioned by IFLR 1000 in Project Finance, Corporate Finance and Mergers and Acquisitions and by Chambers and Partners in Banking and Finance, Corporate and M&A, TMT, Dispute Resolution and Restructuring and Insolvency

If you want to learn more about us please visit our website [www.macedovitorino.com](http://www.macedovitorino.com) or contact us by e-mail: [estagios@macedovitorino.com](mailto:estagios@macedovitorino.com).

# Why MVStart

## What a Start-up looks for

In the beginning of a new business, entrepreneurs face many challenges in obtaining funds, hiring employees and protecting their ideas and inventions, both at a national level and internationally. At the same time, Startups want to know how to deal with red tape, charges with incorporation and registration, they have queries about tax, its procedures and payments deadlines.

Startups look for a partner that may advise them on all these questions and that is skilled in multiple legal fields, a partner that is able to answer promptly to any issue that may arise and leave the entrepreneurs with the time to what they do better – developing their business. We are that partner.

## What we can do for Start-ups

At MVStart we are young and proactive team focused on the needs of startups developing their business in Portugal. We understand that startups often dwell in uncertainty on the legal requirements to put their business in motion and we can help making things clearer. We face your startup project like if it was our own and we have what it takes to help it rise from a blank sheet of paper into a successful project.

The MVStart team is particularly experienced in hiring and dismissal of workforce, patent and copyrights protection, tax matters and obtaining financing from public and private entities. We have the needed court experience, although most of times we advise to and successfully solve disputes with out of Court settlements.



““

Effective and excellent to work with»,  
Macedo Vitorino & Associados has a strong  
reputation among international and domestic banks.  
«Highly proficient advising on complex finance  
structures».””

The European Legal 500

““

Macedo Vitorino & Associados has impressed with its  
recent mix of underwriter and issuer engagements.  
The team is seen as a genuine and reliable alternative  
to the higher-priced firms.””

Chambers and Partners 2014





# What we do

## Commercial and corporate

Our commercial and corporate law group advises in matters related to the setting up of business in Portugal, foreign investment, merger control as well as in commercial contracts, franchising, distribution, patents, and others.

## Banking and capital markets

Our banking and capital markets group focuses on all aspects of corporate and public finance, bank lending, derivatives, capital markets, securitisation and project finance.

## Tax

Our tax group advises clients in tax issues relating the setting up of businesses in Portugal, joint ventures with local companies, franchise and licensing agreements, acquisition finance, structured finance and capital markets transactions.

## Employment

Our employment lawyers are prepared to advise in employment law matters for their businesses in Portugal, individual and collective employment aspects of mergers and acquisitions, outsourcing, individual and collective dismissals, including court proceedings.

A close-up, high-contrast photograph of several interlocking mechanical gears. The gears are made of dark metal, possibly steel, and show signs of wear and oil. The lighting is dramatic, highlighting the teeth and the circular patterns of the gears against a dark background.

“

Very efficient; detailed and rigorous when presenting solutions and dealing with issues; we were impressed.”

Chambers and Partners

“

The assessment of the market is that the firm punches above its weight, landing roles on a healthy number of deals boasting an impressive clientele of international and local banks.”

IFLR 1000

# The MVStart team



## Ewa Bento

Ewa manages our Polish Desk and advises foreign companies with setting their business and on acquiring assets in Portugal and in Intellectual Property matters.

Email: [ebento@macedovitorino.com](mailto:ebento@macedovitorino.com)



## Felipe Santos

Felipe may assist start-ups with funding mechanisms, public and private incentives to businesses, tax and corporate matters.

Email: [fsantos@macedovitorino.com](mailto:fsantos@macedovitorino.com)



## Guilherme Dray

Guilherme coordinates the team. He teaches Labour Law in the University of Lisbon and has experience in dealing with public law, social security, governance and corporate issues.

Email: [gdray@macedovitorino.com](mailto:gdray@macedovitorino.com)

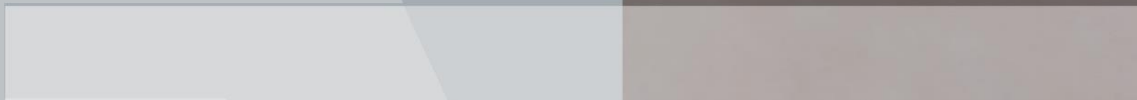


## Maria Cabral

Maria advises with the incorporation of companies, daily corporate questions and registration matters. She works on drafting agreements, in ADR and in court proceedings.

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